



Kerio Cloud

Cloud Hosted Enterprise-Class
Email, Calendars, Contacts, Tasks,
and Instant Messaging

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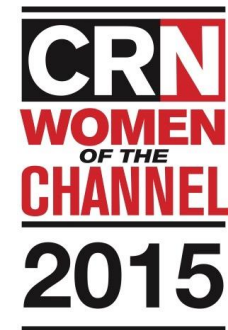
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Why Kerio?

Kerio provides safe, simple, and secure business productivity solutions to more than 60,000 businesses and millions of users globally.

- Founded 1997
- Headquarters: San Jose, CA
 - Offices in UK, Czech Republic, Russia and Australia
 - 6,000+ resellers worldwide
- Continually improving products with major releases of each product every year



Why Cloud?

SMBs report moving to the cloud*:

- Increased security
- Increased service availability
- Decreased worry of outages
- Decreased IT time and resources



Low maintenance

- No hosting infrastructure to manage
- No server administration or updates



It enables employees to work from anywhere*:

- 59% of SMBs view mobile solutions and services as “critical” to their business



Kerio Cloud Email + More

Smarter Communication for Businesses



Messaging

Email + alternative to Exchange,
Gmail & Outlook 365.



Voice

Full featured VoIP business
phone solution.



Data Center

Your business, users
& data protected.

Security

Stay Connected Anytime, Anywhere

- Fully redundant, scalable hosted products with “pay as you go” convenience.
- Deliver hosted solution without the headache of managing an enterprise level infrastructure.
- You provide support and account management for your end customers. Kerio manages the hardware.
- SSAE 16 / SAS 70 & PCI audited data center (US)
- ISO 27001:2013 & ISO 9001:2008 certified (EU)



Don't worry about your data

- Kerio Cloud utilizes VMware ESXi for its redundancy, speed, and scalability.
- We utilize a NetApp HA Fiber Channel SAN for primary storage. With Primary SAN Failover, even if the entire SAN failed, Kerio can restart VMs in minutes with no more than 30 minutes of data loss in DR mode.
- Data in Kerio Cloud is fully protected. We perform full file-level backups nightly with disaster recovery bare-metal restores available from a web interface. All backups are maintained on a secondary storage outside of our primary SAN for better redundancy. VMDK snapshots are taken to separate SAN every 10 minutes in case of a primary SAN disaster



Kerio Cloud Messaging Overview

Powered by Kerio Connect which is a best-in-class secure messaging platform for businesses and organizations that prefer a simple approach to IT.



Flexible, Cross-Platform
Client Support



Secure and Protected Email



BYOD Made Easy



Unparalleled Simplicity



Cloud Deployment

Cross-Platform Support End Users Need

Secure Remote Web Access

- Full-featured mailbox access with Kerio Connect Client using any web browser

Outlook Support

- Exchange type access from Windows or Mac OS



Native Mac OS Support

- Integrated user experience using built in Mac OS apps (Apple Mail, Calendar and Contacts)

Integrated Security Features Protect Email Users

SSL and Secure MIME (S/MIME)

- Ensures secure remote access, data encryption, and identity verification

Antivirus and Anti-spam

- Protects users from malware and spam



Password guessing protection and complexity requirements

- Prevent hackers from hijacking users' accounts

Archiving*

- Prevents data loss and adds legal compliance

Account Management is a Simple

Straightforward Online Account Management

- Sign up new customers
- Add user mailboxes, mailing lists and groups
- Monitor account activity and usage
- Automatic payments
- Manage all your customer accounts in one place through Kerio Cloud

No Maintenance

- Automatic software upgrades
- No equipment maintenance or server upgrades



Rapid Cloud Deployment

Reliable, secure and fast cloud service

- SSAE 16 / SAS 70 & PCI audited data center (US)
- ISO 27001:2013 & ISO 9001:2008 certified (EU)

Easy set-up

- Open a new account and be up and running in minutes
- Transfer existing domain or just MX records



Kerio Cloud – the offer

First option: Kerio Cloud

- Two plans available depending on your clients' needs
- Add additional users any time
- Partners receive discount based on their margin

	Business Plan	Business Pro Plan
Mailbox Size	10GB	Unlimited
Spam and Antivirus	Basic (SpamAssassin)	Advanced (SpamTitan)
Automated Backup	Included	Included
Mobile Sync via Open Protocols (IMAP/CalDav/CardDav)	Included	Included
Mobile Sync via Exchange ActiveSync	Included	Included
Unlimited Email Archiving*	Option	Option

Second option: Kerio Private Cloud

Privacy, compliance, performance, and full control of your mail server.

Full control

- 300GB disk space (Upgrade Anytime)
- Dedicated VMWare server with V-Motion failover
- Full administration access
- Free unlimited aliases, groups, and public folders
- Add mailboxes and upgrade anytime

Complete compliance

- Server segmentation for a more compliant solution
- 256 bit encryption SSL certificate
- Fully managed backup w/ 30 day retention
- Patch and full server maintenance
- Advanced AV/Spam filter
- Managed Firewall and Security
- ActiveSync for all users

Kerio Private Cloud

PRIVATE CLOUD CONFIG TOOL

CPU Cores & RAM will be automatically adjusted to our recommended configuration. R1Soft backup disk space is set to 50% of the mail storage to support up to 30 days of recovery.

Currency: € Discount: 25 %

Bring Your Own License (BYOL)

30 500
Kerio Connect Mailbox Licenses (add €1.20/ea/mo over 30)

2 8
2.5GHZ CPU Cores (add €10.90/core/mo over 2 CPU Cores)

2GB 16GB
RAM (add €21.75/gb/mo over 2GB RAM)

300GB 5,050GB
High Speed RAID Storage (add €21.75/100gb/mo over 300GB)

150GB 2,525GB
R1Soft backup (€0.11/gb/mo)

Price €170.85/mo
Price per Mailbox €5.69/month

Discounted Price €137.14/mo
Price per Mailbox €4.57/month

Kerio Partner Program

Accelerate your business



The Kerio Difference

- Low cost of ownership
- Enterprise features built for SMBs
- Straightforward licensing model
- Frequent product updates and improvements



Why *our Partners and Customers* Love Kerio Connect

- Mobile devices are simple to connect – often without any assistance from Partner
- Cross platform support
 - Support end users with the full featured Kerio Connect Client via any web browser, or with their preferred email client (Mac or Windows)
- Intuitive account management
 - Easy and fast to add new accounts and user mailboxes



Getting Started with Kerio Cloud

1. Contact your distributor to request Kerio Cloud
2. You will receive an email with information to log in to your new Kerio Cloud account.
3. Work with your distributor and start selling:
 - Your Partner discount will automatically be applied to any purchases you make.
 - With Kerio Cloud, you will receive your own account where you can:
 - Add new users to existing customer accounts
 - Add new customer accounts and domains
 - Monitor usage on all your accounts
 - Review invoices
 - Change payment details

Questions?



Links to Kerio Support and Partner Resources

[Kerio Cloud](#)

[Kerio Cloud Overview video](#) (4 min)

[Kerio Technical Support](#)

[Kerio Knowledge Base](#)

[Kerio Forum](#)

[Kerio Partner Portal](#)

[Kerio Partner Portal video tour](#)

Thank you!

